



IPSSA

CORPUS CHRISTI



Volume 1, Issue 3

January 2007

DIRECTORS REPORT

As you already know IPSSA has made a lot of progress this year in developing the **education** program with the new books Robert Lowry is writing. We are 4 weeks away from having this in our hands in inventory for sale. The price is \$24.95 to members and will replace the current small water chemistry guides in use now. Future books are in the making at this time as well and should be ready by the middle of 2007. The goal is to have a continuing education series. This should take about 3 to 3 ½ years to complete.

The **expansion** efforts are slowly but surely working. With our Florida Friends here today you can see we have four new Chapters in Florida. All over the IPSSA we have chapters forming, whether they are new or a large Chapter has had at least ten members want to form a new Chapter. The most important part of growth

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MORE EDUCATIONAL OPPORTUNITIES COMING TO CORPUS CHRISTI

We have been working hard in trying to procure additional educational opportunities in our area. As a result, we can look forward to locally held training seminars in the near future from Raypak, Jack's Magic and Goldline Controls. In addition, Hayward is trying to schedule there new Mobil Training Center to come to Corpus Christi this spring. Pentair has expressed interest in conducting a seminar focusing on their heaters as well. Future meetings will also offer opportunities for learning with new guest speakers from manufacturers such as Vac-Alert and United Chemicals, just to name a couple. Stay tuned for details coming soon!

IPSSA
Corpus Christi Chapter
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Corpus Christi, TX 78418



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is quality not quantity. I have been repeating this from the beginning. We do not want to grow just to have big numbers. IPSSA wants to grow in order to provide the benefits we enjoy to those who are deserving of the benefits we have.

It is almost time for **Scholarship** awards and I would encourage each of you to encourage your Chapter members to utilize this rarely used benefit we have. Remember that any full member or immediate family can take advantage of the Scholarship program. The program pays for continued education for you when it is beneficial for business education.

IPSSA has **Budgeted** for the scholarship and for the Association next year. Our budget was approved at the meeting in San Luis Obispo, Ca. We have increased the amount of money for education to \$50,000. Also the **Outreach** budget has increased and in doing so new ads have been developed for the year 2007 which will be in the trade publications this next calendar year. One in particular targets Florida. The second ad shows the U.S. and highlights the five states IPSSA has members in.

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HAZMAT COVERAGE

Unfortunately all of us have to deal with hazardous chemicals in our chosen line of work. Even when exercising the best safety practices, accidents can happen. In the unfortunate event of a chemical mishap, IPSSA members are covered for hazardous material spills for up to \$5000.00.

The adjacent picture shows the aftermath of an accident involving a pool service truck.

ADVERTISING PRICES

Business Card Size	\$35 per Issue / \$350 per year
Half Page (8-1/2 x 5-1/2)	\$50 per Issue / \$500 per year
Full Page (8-1/2 x 11)	\$100 per Issue / \$1000 per year
Insert	\$100 per Issue plus cost

**CALL 361-949-8899
AND GET YOUR AD LISTED TODAY!**

SICK ROUTE CARDS

To be able to take advantage of the sick route program when you need it, you must have your sick route cards filled out. Remember, you do not provide us with any names or addresses unless and until you become unable to service your pools and need sick route coverage. These cards should be kept where a loved one or other trusted person can find them and provide them to us in the event you become incapacitated. The only card that we need to keep on file is the card with the number of pools you service and the zip codes of where they are located. If you need either of the cards, contact Vice President Mike Baker at 361-563-7665.

DISTRIBUTORS AND MANUFACTURERS

Please let us know ahead of time when you are planning any activity, class, tabletop, show or open house. We are happy to put it on the calendar and publicize your event.

Call 361-949-8899





Catch the Wave!

2007 Texas Pool and Spa Show

...the Pipeline to competence, professionalism and safety in the pool and spa industry

January
26-27, 2007

HAYWARD Pool Products
One source. Every pool.

GOLDLINE
CONTROLS INC.
A HAYWARD COMPANY

 **Pentair Water**
Pool and Spa™

Rainpak
A Hayward Company

We're Stoked! More classes-more exhibits-more fun! Don't get left on the beach...

Jump on board and start the New Year confident that you are up on all the latest products and trends in the pool and spa industry. Meet with vendors and experts to learn innovative ways to increase profits and

provide optimum service. Attend comprehensive classroom presentations taught by industry leaders and experts – plus Friday night fun at a welcome party hosted by Hayward Pool Products. Space is limited so register early!
972-978-9322 or 972-880-2481



For the most information, surf the web over to www.texaspoolandspashow.com

Texas Pool and Spa Show

Has Expanded to Accommodate Premium Classes

10/1/06, Dallas, Texas: The Texas Pool and Spa Show has expanded from two to four days and will now begin on Wednesday, January 24th and run through Saturday, January 27th. Show Directors have promised an even bigger and better show for 2007 and they are getting ready to deliver. Last year the show was moved into the Plano Centre in Plano, Texas because the center offered more exhibit and classroom space than previous locations. This year they are going to need every square foot to accommodate vendors and exhibitors bringing the latest innovations in the pool and spa industry including an outside exhibit of all that's new in backyard living.

While fun will not be in short supply with the addition of a golf tournament on Wednesday, January 24th and a rockin' welcome party on Friday night, education is still the primary purpose of the show. The Texas Pool and Spa Show will be offering the special Certified Pool Operator™ (CPO) Course on Wednesday and Thursday. Developed by the National Swimming Pool Foundation, the CPO Course is sure to fill up early so show directors are recommending early registration. Raypak will be conducting two sessions, morning and afternoon Thursday on the Low-Nox Heater. The class schedule on Friday and Saturday is jam-packed with seminars conducted by industry leaders. Attendees will have the opportunity to obtain instruction on the latest equipment from the folks who know it best!

This year's theme is "**Catch the Wave...the Pipeline to competence, professionalism, and safety in the pool and spa industry**". Monster Wave Sponsors for the show are Hayward Pool Products and Gold Line Controls, Inc. Other sponsors include Raypak, Pentair Pool Products, United Chemical Corporation, Stellar Sales, and Zodiac Pool Care, Inc/ Polaris Pool Systems

Passes to seminars are \$75 for those who pre-register and \$100 the day-of. This entitles the participant to attend classes of their choice on Friday and Saturday as space permits (lunch is provided for seminar attendees). Wednesday and Thursday classes are premium classes (check website for pricing). Exhibits are free to all show attendees who pre-register. For event information and to register, go to www.texaspoolandspashow.com or call Tim Long, Show Director at 972-978-9322 or Brett Moore, Asst. Show Director and Sponsor Coordinator at 972-880-2481.



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We have also started working on a better member benefits package to offer to current and prospective persons. It includes all, we have now and a **health insurance/disability** plan as an option to members who want to use it. For a number of years we have been told IPSSA was not a large enough organization to have this as an option. Well we evidently are not too small. We are working on finalizing the package in an effort to formally introduce this at the Leadership seminar.

I know Dave Boyd has been working with Kevin Tucker in Texas, but Jim Romanowski has also been working on this for almost a year as well and has succeeded. All that is left to be done is dot the I's and cross the T's.

With the growth of IPSSA our monthly publication has grown as well. No longer do you receive a monthly newsletter from IPSSA, now we receive a monthly NEWSPAPER the **IPSSAN**. It has expanded by several pages and gone color on the cover. No longer does this periodical lose money, now the IPSSAN is a money maker. Each month it brings in almost \$1000 in the black.

There has been interest in IPSSA from all over the country once again however we are not set to go into the northern states. Occasionally we get inquiries for someplace in New York, Connecticut, or someway off distant planet, telling us that they have a lot of pool service people interested. IPSSA will grow and is currently doing so in Florida and this is our expansion area to this date.

The Leadership Seminar is coming up the first weekend in February, 2007. All newly elected Presidents and Treasurers must attend. You should plan on arriving in Newport Beach, California on Friday as the seminar begins early on Saturday morning. That evening is a banquet and Casino night fund raiser with some very nice prizes. Enjoy yourself this weekend and go back to your Chapters with information to help the Chapter grow.

Greg Donoho

The IPSSA Corpus Christi Newsletter is published monthly and is mailed to all pool and spa service companies in the Corpus Christi area. All articles written and edited by Brian Doggett unless otherwise noted.

For advertising information or to be added to our mailing list, please email: brian.doggett@island-aquatics.com or Fax: 361-949-0117 Phone: 361-949-8899

CALENDAR OF EVENTS

January 11	Raypak Training Tour San Antonio, TX
January 13	Region 9 Quarterly Meeting
January 24 – 27	Texas Pool and Spa Show Plano, TX
February 1	IPSSA Corpus Christi Regular Meeting
February 3	Leadership Seminar Newport Beach, CA
February 5 - 9	Southwest Pool & Spa Show - Houston
March 1	IPSSA Corpus Christi Regular Meeting
March 24 - 25	CPO Class - SCP San Antonio

JOIN IPSSA!

Yes! I am interested in joining the Corpus Christi Chapter for benefits such as cost effective liability insurance, distributor discounts, education opportunities and sick route coverage

Please contact me:

Company Name: _____

My Name: _____

Address: _____

Phone: _____

E-mail: _____

Mail or fax to: Mike Baker
1533 Humble Road
Corpus Christ, TX 78418
Fax: 361-949-0117



CHAPTER SUPPORTERS



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CORPUS CHRISTI OFFICERS

Region 9 Director	Greg Donoho
President	Brian Doggett
Vice President	Mike Baker
Secretary	Allen Aaron
Treasurer	Tom Hamman

IPSSA MEETS THE FIRST THURSDAY
OF EVERY MONTH AT 6:30PM AT



4551 South Padre Island Drive