



IPSSA

CORPUS CHRISTI



Volume 1, Issue 1

November 2006

DISTRIBUTORS GIVE SPECIAL PRICING TO IPSSA MEMBERS

In addition to the affordable liability insurance and sick route coverage we all receive as IPSSA members, another one of the valuable benefits we receive is special "IPSSA Member" pricing from the distributors. Corpus Christi Chapter Members currently receive special pricing from SCP, Superior Pool Products, and RAM Chemicals. Both SCP and Superior offer free delivery on Thursdays and RAM Chemicals offers local pick-up at Warehouse Pools.



IPSSA MEETS THE FIRST THURSDAY OF EVERY MONTH AT 6:30PM AT



4551 South Padre Island Drive

SEE PAGE 2 FOR SPECIAL DECEMBER MEETING INFO

CORPUS CHRISTI OFFICERS

President	Brian Doggett
Vice President	Mike Baker
Secretary	Allen Aaron
Treasurer	Tom Hamman
Sgt. At Arms	Open

IPSSA HELPS BRING BACK EDUCATION TO CORPUS

One of our chapter's main objectives is to help bring pool and spa industry related educational classes back to Corpus Christi. In past years, we have all had to travel to San Antonio, Houston or beyond to take advantage of any of the manufacturers' training seminars. We believed that we could easily fill these classes here in Corpus Christi and that belief has already proven to be true. In May, with the help of Joe Manak from SCP, we were able to persuade Pentair Pool Products to hold a product seminar at the local Embassy Suites. Needless to say, every available seat was filled. Each IPPSA meeting also features at least one industry related speaker. Past meetings have included speakers from Hayward Pool Products, Superior Pool Products, SCP, Raypak, RAM Chemicals, Pentair Pool Products, Polaris Pool Systems and Warehouse Pool Supplies, among others. We are currently working with Hayward in attempting to get their new state of the art Mobile Training Center to come to Corpus Christi. We are also hoping to get Raypak to add Corpus Christi to their regularly scheduled off-season seminars. Local CPO classes are soon to follow.



Pentair Pool Products Training Class

CHRISTMAS PARTY AND DECEMBER MEETING COMBINED

There will be no meeting on Thursday December 7th. The Christmas Party will be held Saturday December 16th on board the Texas Treasure Gambling Ship. The ship sales at 6:30pm and the gates close 15 minutes prior to departure. The event is free of charge for IPSSA Corpus Christi members and one guest thanks to a generous donation from Hayward Pool Products. For any others that would like to attend, the cost is \$15 per person and no one under the age of 21 is allowed to board the ship. Remember to bring your Drivers License. A free buffet dinner is provided and alcoholic beverages are served for free as long as you are gambling (the nickel slots can keep you gambling for hours with just a few dollars). There will be a brief meeting for members held in the lounge immediately following departure. There will be no featured speakers as this meeting will be brief and only cover necessary items of business such as committee reports. You can view more information about the Texas Treasure Gambling Ship by going online to: <http://www.txtreasure.com>

You must confirm your reservations by calling Brian Doggett at 361-949-8899 by Thursday December 7th. Space on the ship is limited and this is a very popular date for sailing so CALL TODAY to ensure your spot on board!



A QUESTION OF LIABILITY

By: Mike Cedro

We are all aware that we become liable for any unsafe condition at a pool site whenever we have been there, even if we did not cause that condition. However, did you know that you can be held accountable for accidents and injuries at pools or spas that you have never even seen?

We recently heard about a fellow pool man who advised a man that had phoned in to take his DE filter apart and clean it out. The poor fellow was killed when the filter top blew off while he was opening it. It seems that he thought that it was OK to leave the pump running while taking the filter apart. Now this pool man has been named in a suit alleging negligent homicide.

Not only had the pool man never met the man nor ever seen the pool, he gave out free advice that is going to cost him a fortune in legal fees at the very least. Yes, this is a sad indictment of our pathetic and perverse legal system, but you need to be warned to keep from becoming the system's next casualty.

No one wants to create a dangerous climate in a pool or spa, even unintentionally, but we usually want to help everyone who calls us. If their pressure is high, we are tempted to tell them to backwash or to clean their filter. If the power is off, we ask them to

See LIABILITY page 5



Catch the Wave!

2007 Texas Pool and Spa Show

...the Pipeline to competence, professionalism and safety in the pool and spa industry

January
26-27, 2007

HAYWARD Pool Products
One source. Every pool.

GOLDLINE
CONTROLS INC.
A HAYWARD COMPANY

 **Pentair Water**
Pool and Spa™

Raypak
A Hayward Company

We're Stoked! More classes-more exhibits-more fun! Don't get left on the beach...

Jump on board and start the New Year confident that you are up on all the latest products and trends in the pool and spa industry. Meet with vendors and experts to learn innovative ways to increase profits and



provide optimum service. Attend comprehensive classroom presentations taught by industry leaders and experts – plus Friday night fun at a welcome party hosted by Hayward Pool Products. Space is limited so register early!
972-978-9322 or 972-880-2481

For the most information, surf the web over to www.texaspoolandspashow.com

Texas Pool and Spa Show

Has Expanded to Accommodate Premium Classes

10/1/06, Dallas, Texas: The Texas Pool and Spa Show has expanded from two to four days and will now begin on Wednesday, January 24th and run through Saturday, January 27th. Show Directors have promised an even bigger and better show for 2007 and they are getting ready to deliver. Last year the show was moved into the Plano Centre in Plano, Texas because the center offered more exhibit and classroom space than previous locations. This year they are going to need every square foot to accommodate vendors and exhibitors bringing the latest innovations in the pool and spa industry including an outside exhibit of all that's new in backyard living.

While fun will not be in short supply with the addition of a golf tournament on Wednesday, January 24th and a rockin' welcome party on Friday night, education is still the primary purpose of the show. The Texas Pool and Spa Show will be offering the special Certified Pool Operator™ (CPO) Course on Wednesday and Thursday. Developed by the National Swimming Pool Foundation, the CPO Course is sure to fill up early so show directors are recommending early registration. Raypak will be conducting two sessions, morning and afternoon Thursday on the Low-Nox Heater. The class schedule on Friday and Saturday is jam-packed with seminars conducted by industry leaders. Attendees will have the opportunity to obtain instruction on the latest equipment from the folks who know it best!

This year's theme is "**Catch the Wave...the Pipeline to competence, professionalism, and safety in the pool and spa industry**". Monster Wave Sponsors for the show are Hayward Pool Products and Gold Line Controls, Inc. Other sponsors include Raypak, Pentair Pool Products, United Chemical Corporation, Stellar Sales, and Zodiac Pool Care, Inc/ Polaris Pool Systems

Passes to seminars are \$75 for those who pre-register and \$100 the day-of. This entitles the participant to attend classes of their choice on Friday and Saturday as space permits (lunch is provided for seminar attendees). Wednesday and Thursday classes are premium classes (check website for pricing). Exhibits are free to all show attendees who pre-register. For event information and to register, go to www.texaspoolandspashow.com or call Tim Long, Show Director at 972-978-9322 or Brett Moore, Asst. Show Director and Sponsor Coordinator at 972-880-2481.

DISTRIBUTORS AND MANUFACTURERS

PLEASE let us know ahead of time when you are planning Any activity, class, tabletop, show or open house. We are happy to put it on the calendar and publicize your event.

Call 361-949-8899

or E-mail

Brian.Doggett@island-aquatics.com

ADVERTISING PRICES

Business Card Size	\$35 per Issue / \$350 per year
Half Page (8-1/2 x 5-1/2)	\$50 per Issue / \$500 per year
Full Page (8-1/2 x 11)	\$100 per Issue / \$1000 per year
Insert	\$100 per Issue plus cost

CALL 361-949-8899

AND GET YOUR AD LISTED TODAY!

or spa, even unintentionally, but we usually want to help everyone who calls us. If their pressure is high, we are tempted to tell them to backwash or to clean their filter. If the power is off, we ask them to check their breakers or GFI.

What if somebody goes back to reset the breaker and is shocked (for whatever reason). As a technical professional, you just told a housewife to stick her hand in to a breaker panel, and anything that results will be your fault. Do not put yourself in that position. Send out a technician. Collect the service call fee. Besides, if the breaker or GFI is tripped, there should be a reason that it did, and you should address it personally.

Remember that homeowners and professional technicians do not speak the same language, so the best thing you can do for someone over the phone is NOT to tell them how to do something. These folks don't know their skimmer lid from their pump lid. When they say that their filter isn't working, that usually means that their pump is not working. If you give out advice based on what they told you, it could be the wrong advice, because you are not talking about the same thing that they are. And it will be 100% your fault if something goes horribly wrong.

SICK ROUTE CARDS

To be able to take advantage of the sick route program when you need it, you must have your sick route cards filled out. Remember, you do not provide us with any names or addresses unless and until you become unable to service your pools and need sick route coverage. These cards should be kept where a loved one or other trusted person can find them and provide them to us in the event you become incapacitated. The only card that we need to keep on file is the card with the number of pools you service and the zip codes of where they are located. If you need either of the cards, contact Vice President Mike Baker at 361-563-7665.

CALENDAR OF EVENTS

November 2	IPSSA Corpus Christi Regular Meeting
November 16 – 17	CPO Course San Antonio
November 29 – December 1	Pool and Spa Expo Las Vegas
December 16	IPSSA Corpus Christi Christmas Party
January 24 – 27	Texas Pool and Spa Show Plano, TX

JOIN IPSSA!

Yes! I am interested in joining the Corpus Christi Chapter for benefits such as cost effective liability insurance, distributor discounts, education opportunities and sick route coverage

Please contact me:

Company Name: _____

My Name: _____

Address: _____

Phone: _____

E-mail: _____

Mail or fax to: Mike Baker
1533 Humble Road
Corpus Christ, TX 78418
Fax: 361-949-0117

The IPSSA Corpus Christi Newsletter is published monthly and is mailed to all pool and spa service companies in the Corpus Christi area. All articles written and edited by Brian Doggett unless otherwise noted.

For advertising information email: brian.doggett@island-aquatics.com Fax: 361-949-0117 Phone: 361-949-8899



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**RAM
CHEMICAL
& SUPPLY, INC.**

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CPO Certified

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